

## ĠEMMA

#### PLANNING FOR YOUR RETIREMENT



August 2021

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### RETIREMENT LANDSCAPE IN MALTA



## OECD / INFE Malta Survey: 2018

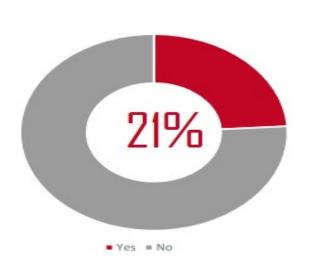
#### Do not have a retirement plan

Total	18-19	20-29	30-39	40-49	50-59	60-69	70-79	M	F
				9/	6				
45.2	44.1	37.3	23.1	30.0	37.6	74.6	77.6	43.5	46.8

#### Financing of retirement

	Total	18-19	20-29	30-39	40-49	50-59	60-69	70-79	M	F
					%					
With draw from savings	54.1	26.5	33.9	37.6	46.7	53.2	81.9	86.2	55.1	53.2
Government pension	44.8	23.5	21.5	29.5	36.0	43.5	74.6	77.6	49.4	40.5
Continue to work	31.6	23.5	32.8	33.5	44.7	51.1	16.4	4.3	35.6	27.7
Income generated from assets	26.2	5.9	10.2	18.5	22.7	31.7	42.4	38.8	27.5	24.9
Private pension plan	14.9	2.9	10.2	25.4	23.3	21.0	6.8	1.7	15.8	14.1

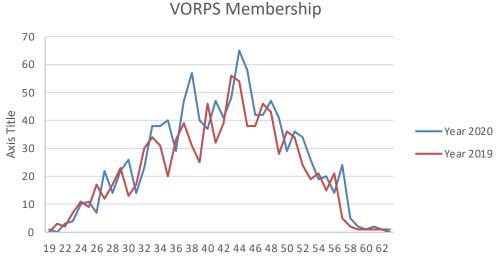
## **ĠEMMA** Pulse Household Money Management Survey: 2021



Hold a pension plan



Plan to increase pension plan contribution



Total: 2020: 1,275 2019: 975

Personal Private Pensions Membership

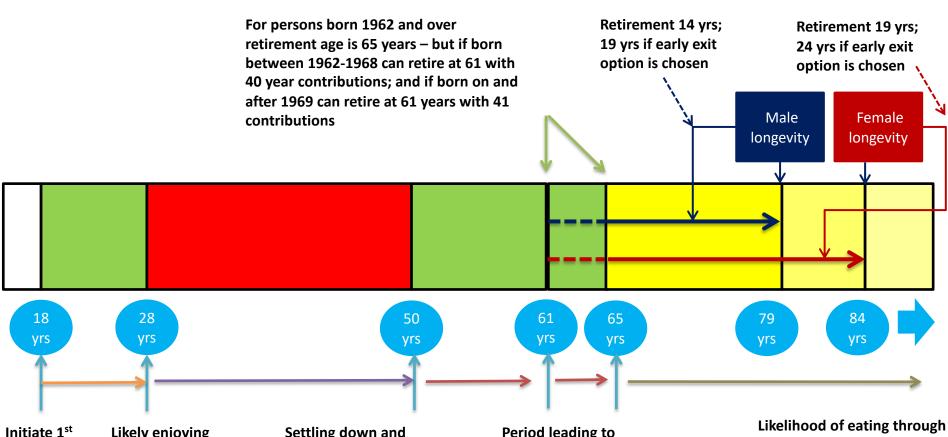


Total: 2020: 9,473 2019: 6,467

# RETIREMENT PLANNING ASPECTS TO TAKE INTO ACCOUNT



# KEY LIFE JOURNEY MILESTONES TO CONSIDER



Initiate 1<sup>st</sup>
Job or
continue
education

Likely enjoying life and spending on consumer goods and travel Settling down and saving to start a family – during this period structured costs entered into – mortgage, education, etc. Like to have dis-savings.

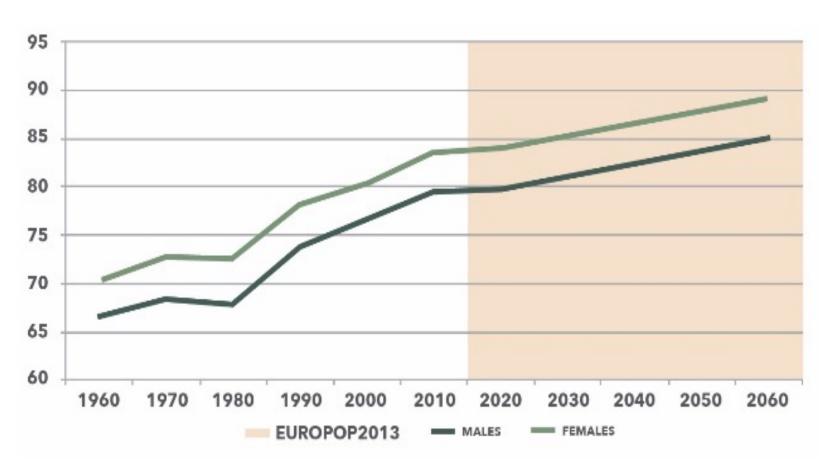
Period leading to retirement (at 61 or 65 years) is period most likely to save as mortgage is paid and children have grown Likelihood of eating throug savings in the absence of a retirement plan. A female is more likely to be vulnerable to this as she has a longer life expectancy than a male

#### RETIREMENT FACTORS

- Retirement is a major life change: be aware and prepare so you can make sound decisions as you begin and move through your career
- Retirement can last a long time: a sure way to an unsure future is to put off planning for retirement



### LIFE EXPECTANCY

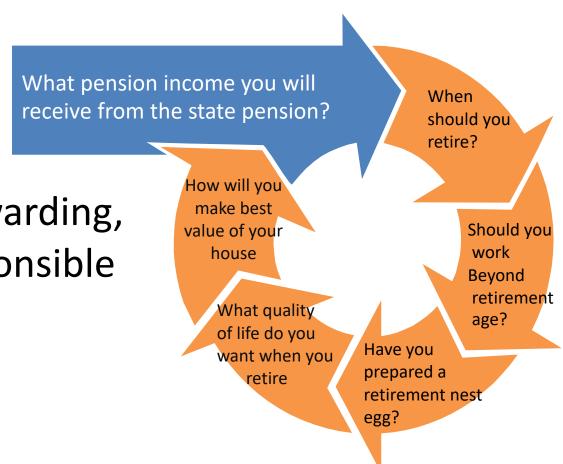




### LOOK INTO THE FUTURE

A successful retirement begins with

envisioning a rewarding, healthy and responsible lifestyle



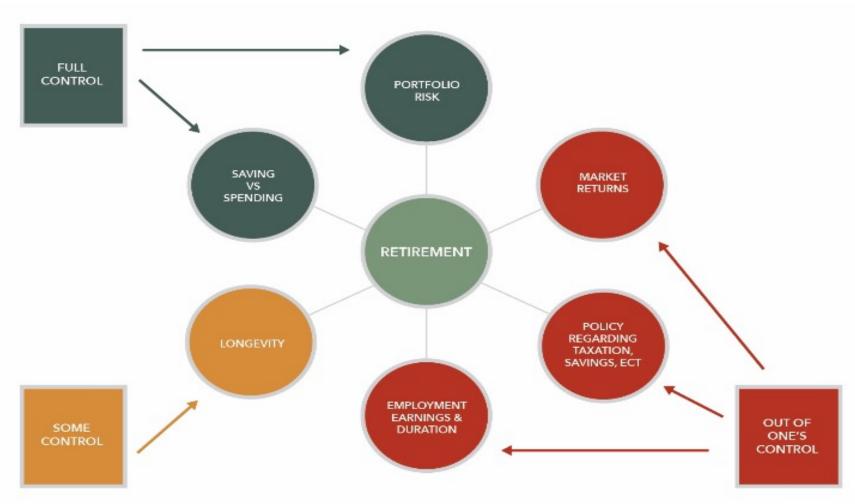


### THE WHAT IF QUESTIONS?

- What if you have health issues?
- What if you have assisted living costs?
- What if the kids don't leave?
- What if the kids come home in crisis?
- What if inflation rises?
- What if you have unpaid debts?



### RETIREMENT LANDSCAPE





#### INFLATION IMPACT

#### Inflation likely to continue after you retire

		Inflation	Purchasing Power Value
2019			€10,000
2025	€10,000	2%	€8,880
2030			€8,043
2035			€7,284
2040			€6,598

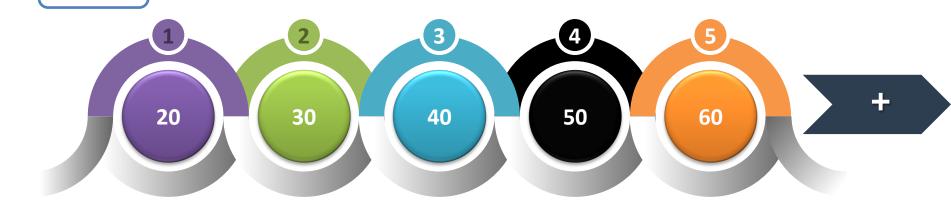


### 65+ HOUSEHOLD BUDGET

18 to 64 Years		65+ Years
18.2%	Food and non alcoholic beverages	25.6%
15.6%	Transport	8.9%
11.1%	Other	11.1%
8.6%	Restaurant and hotels	7.5%
8.5%	Recreation and culture	6.4%
8.3%	Clothing and footwear	6.3%
7.8%	Housing, water, etc.	10.8%
7.3%	Furnishing equipment	8.0%
4.7%	Health	9.1%
4.3%	Communication	4.5%
3.4%	Education	0.6%
2.3%	Alcohol and tobacco	2.6%

# WHERE ARE YOU ON THE RETIREMENT TIMELINE





I "should" plan for it (but I am not doing anything)

I "must plan" for it – but I am not doing much

Most people get stuck here!

I "am" planning for it – started doing it



Most people start here!

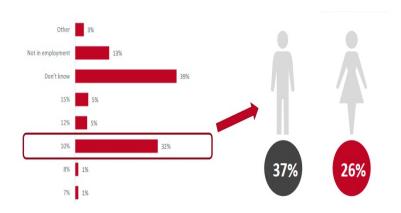


### UNDERSTANDING THE STATE PENSION

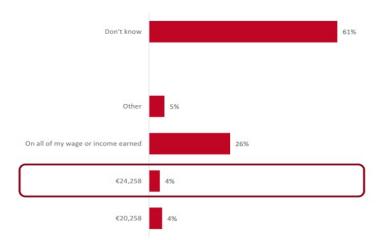


## **ĠEMMA Survey**

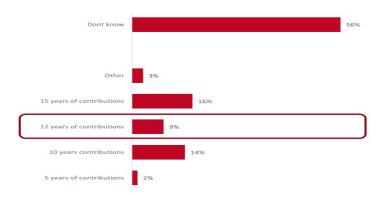
#### Understanding of pension system by persons born in or after 1962



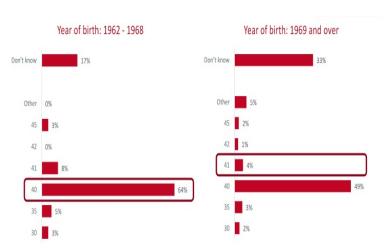
#### Contribution paid



Maximum Pensionable Income Ceiling

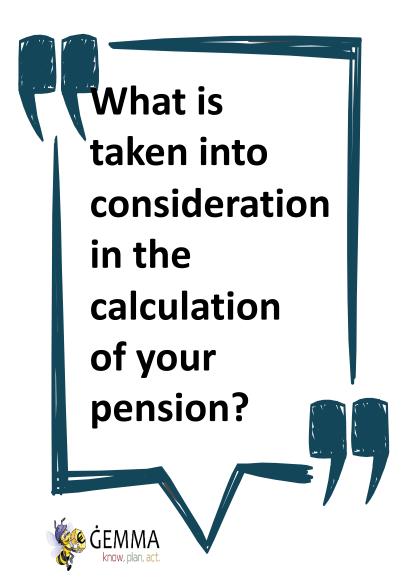


#### Minimum contributions to qualify



Contributions to qualify for full pension

**How it works** 



The pension is calculated on basic wage only

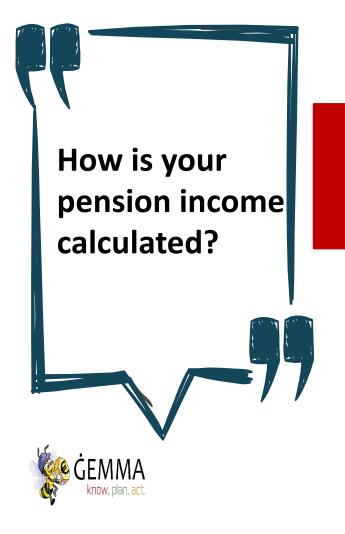
Any other income is not included for pension purposes



How it works

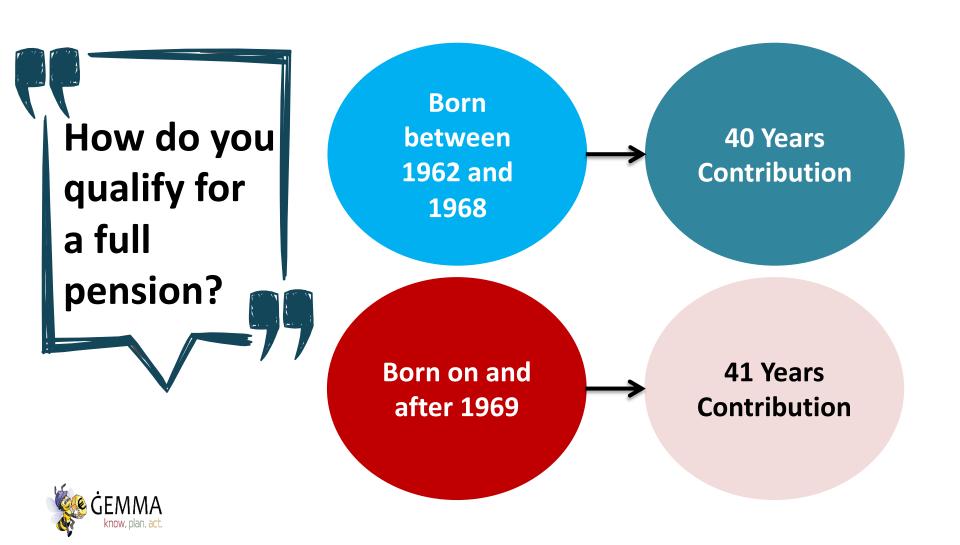


**How it works** 



Average of the best 10 years of contribution paid

**How it works** 



How it works



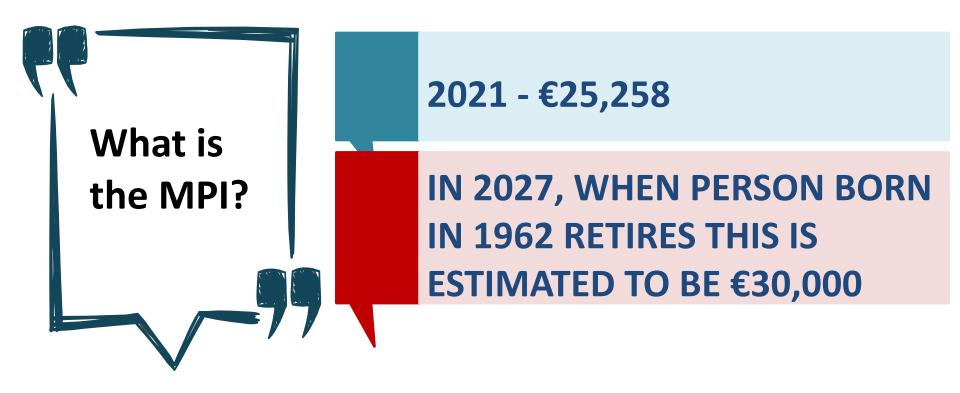






\* If born in or after 1969, contributory period is 41 years

**How it works** 





How it works

What is the **Maximum Pension** you may be entitled to?

2/3 of €25,258

IF 10 YEARS OF MAXIMUM CONTRIBUTIONS ARE **PAID** 

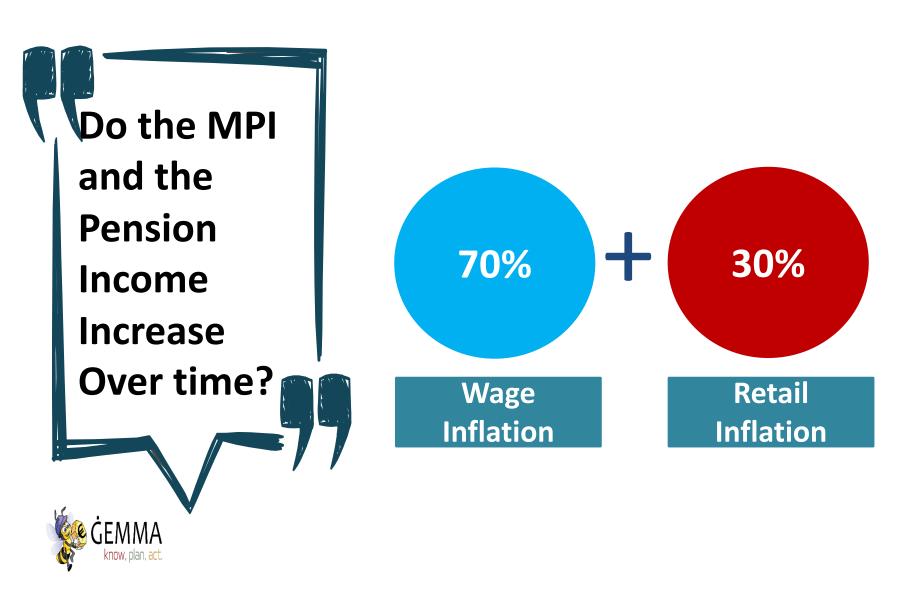
**AVERAGE** 

€8,015

**€16,839** 

PENSION '18

How it works



#### **How it works**



If in F/T employment and holding one P/T job

10% NI

If F/T Self Employed and holding one P/T job

15% NI

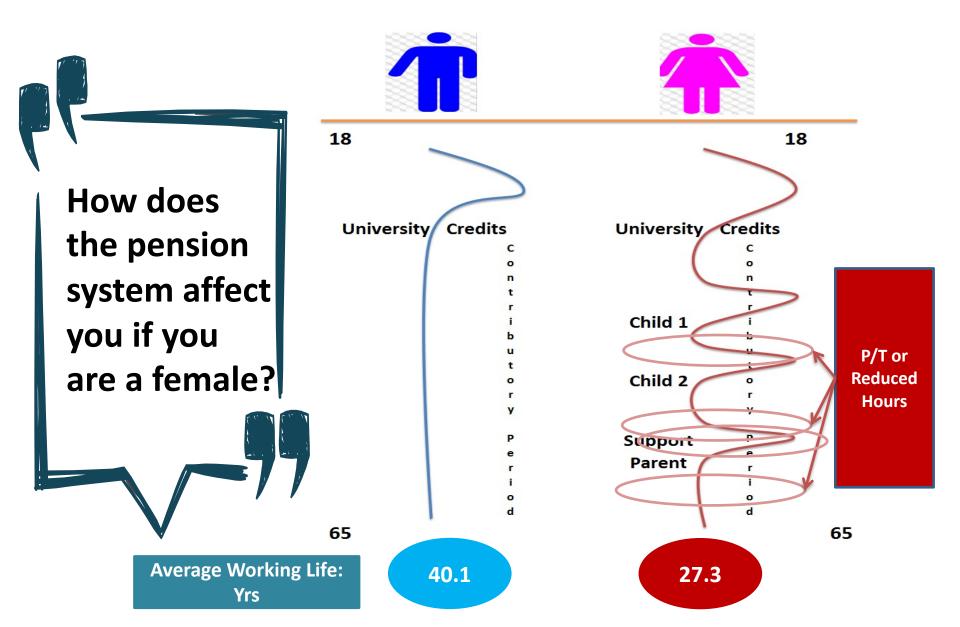
If holding one P/T job only

10% NI

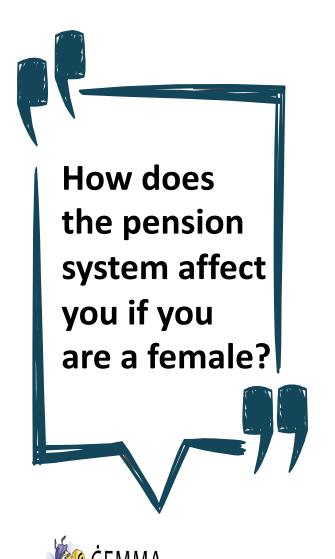
If holding multiple P/T jobs

10% NI on highest wage only

#### THE GENDER PENSION JOURNEY

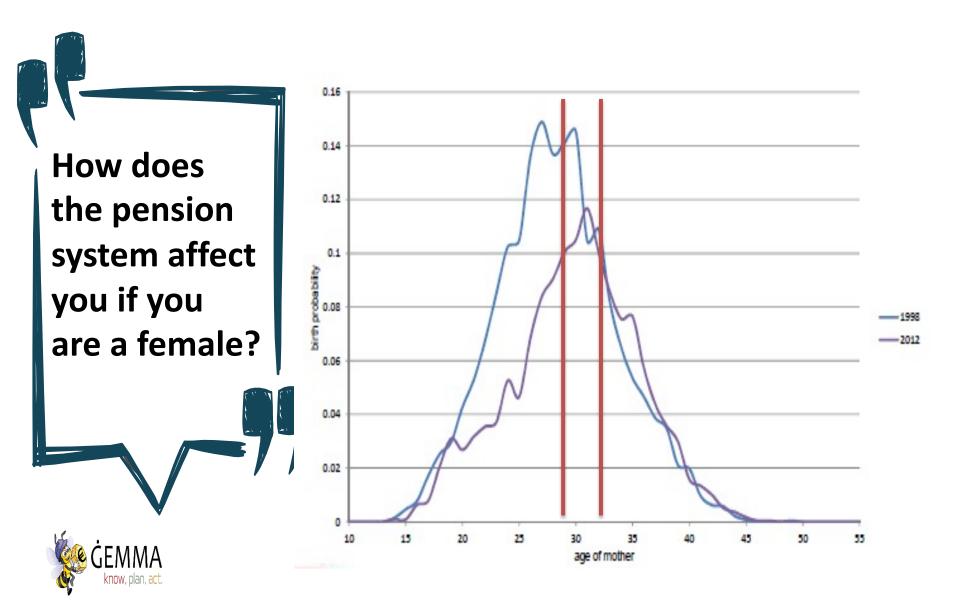


#### THE GENDER PENSION JOURNEY



- Exit the labour market before reaching pension qualification period
- Higher representation in tertiary education
- Gaps in contributory period
- Shorter working life
- Higher participation in atypical employment
- Participation in the shadow economy
- Life longer than males, and longevity increasing
- Survivor's pension does not equate to full pension
- Pension impact as a result of divorce and separation

#### THE GENDER PENSION JOURNEY



# RENDERING THE PENSION SYSTEM MORE GENDER EQUAL



Child	Transitional  Recommendation as presented in the report	Transitional As amended	Switchers  Recommendation as presented in the report	Switchers  As amended	Severely Disabled Child (with a Disabled Child Allowance)
	0		•		40
Child's Age Limit	6 years		6 years		10 years
Credit for First Child	3	2	5	4	
Credit for Second Child	2	2	4	4	
Credit for Third Child	1	2	3	4	
Credit for a Disabled Child	4	4	8	8	
	f fully paid contributions for child rearing	ons to benefit	1st January 2016 increases from 10 to 12 years		

# RENDERING THE PENSION SYSTEM MORE GENDER EQUAL

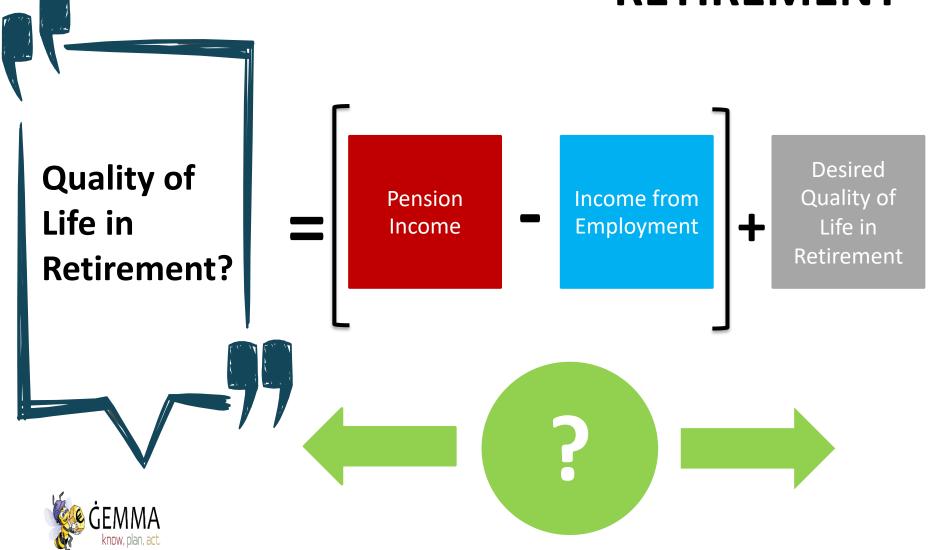


MQF Level	Crediting of Contribution
Lifelong Learning	5 contributions for every year of study
Level 5	9 contributions for every year of study
Level 6	26 contributions for every year of study
Level 7	26 contributions for every year of study
Level 8	52 contributions for every year of study

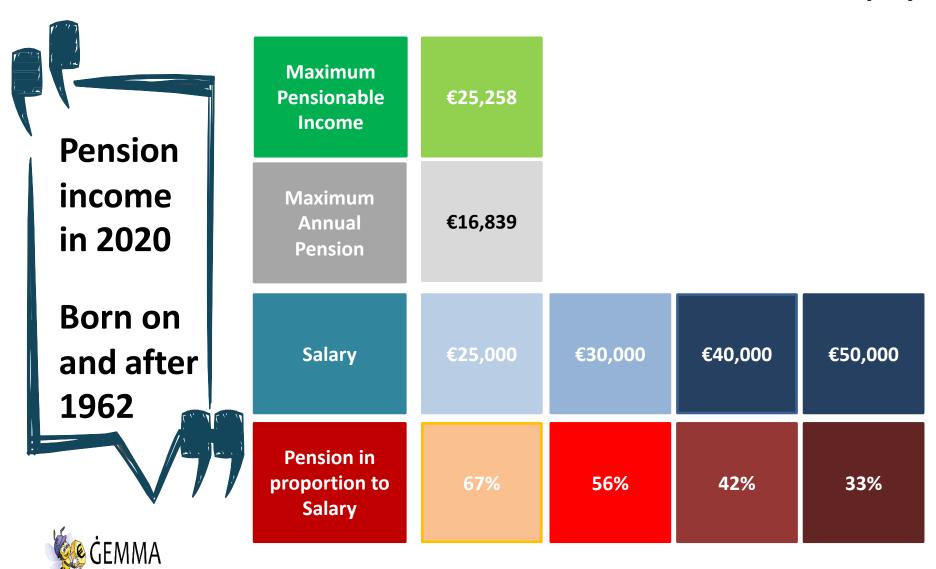
# ACHIEVING AN ADEQUATE QUALITY OF LIFE IN RETIREMENT



# YOUR DESIRED QUALITY OF LIFE IN RETIREMENT

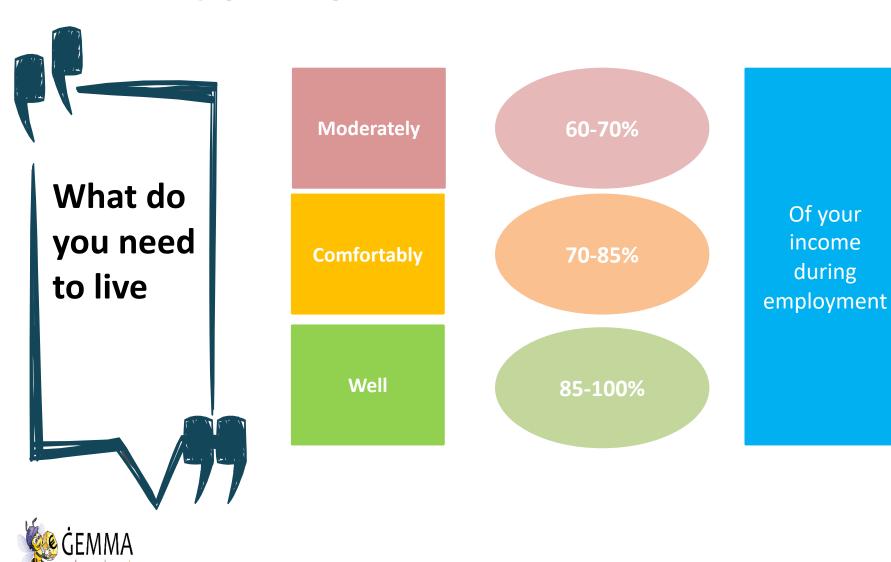


## DESIRED QUALITY OF LIFE (II)

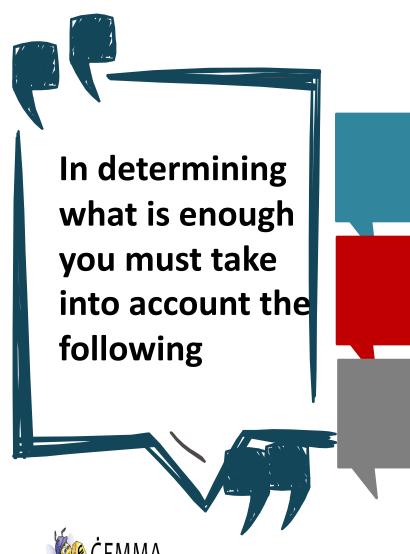


## HOW MUCH DO YOU NEED TO LIVE **COMFORTABLY IN RETIREMENT**

during



### **HOW MUCH IS ENOUGH?**



**MONTHLY AMOUNT SAVED** 

PERIOD YOUR ARE SAVING

**PLANNED WITHDRAWAL** 

# THE POWER OF COMPOUNDING

Investing €1,000 annually at 2.5% Interest Rate

Age

**Invest for** 

Amount at age 65

€83/ month



25 years \$\(\psi\) 40 years \$\(\psi\) €70,087

**40** years **25** years

€36,011





**50** years **15** years **€**19,380

# SAVING FOR A COMFORTABLE RETIREMENT IS UP TO YOU

### Plan for the unexpected

You may think you are right on target with your retirement savings plan.

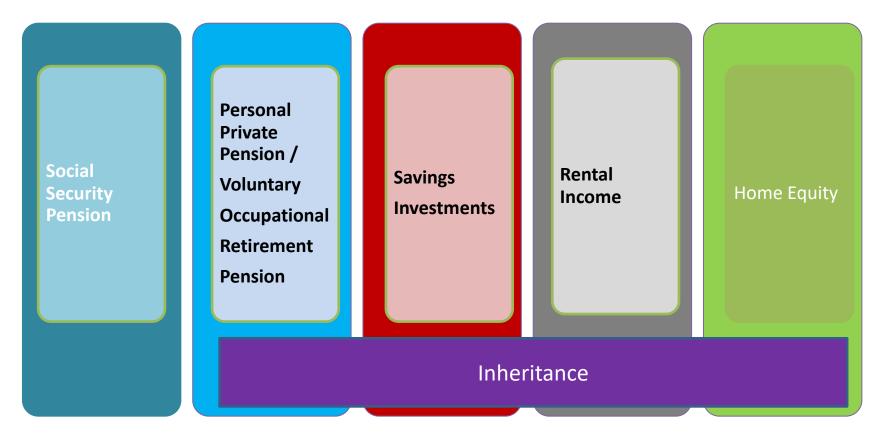
- But what if the unexpected occurs?
  - What if your elderly parents require financial assistance?
  - What if your children need financial assistance?

If the unexpected happens, a well-constructed retirement savings plan can help you stay on track to meet your retirement income goals and allow for adjustments along the way as needed





# POSSIBLE INCOME SOURCES DURING RETIREMENT





# UNDERSTANDING THE PERSONAL PENSION RETIREMENT SCHEME



## THE BASIC RULES

Need to be domiciled and / or resident for tax purposes in Malta

Age at entry

Benefits payable anytime between

18
years

61
years

to
70
years

Minimum duration of plan (may depend on provider) is

When plan finishes a person must be

70 years

10

years

## THE BASIC RULES

Under current legislation can apply for a tax credit of up to 25% on a maximum contribution of €3,000 annually

Maximum annual tax credit of €750

Can appoint a beneficiary and in case of death savings and accumulated funds will be inherited

If circumstances change contributions can be stopped; savings / benefits continue to be invested

Possibility of restarting payments in the event you freeze contributions

### THE BENEFITS



25%

MAXIMUM ANNUAL CONTRIBUTION

€3,000

MAXIMUM ANNUAL VALUE OF TAX CREDIT

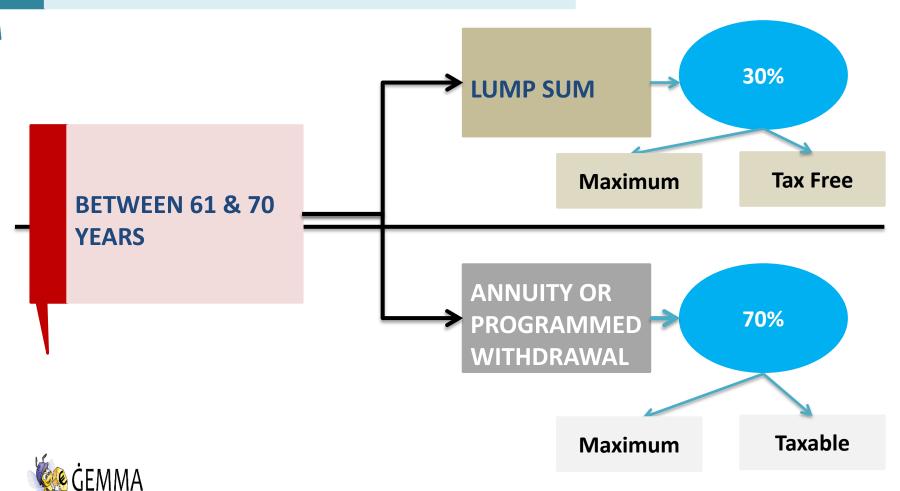
€750



LIMITED TO THE INDIVIDUAL'S TAX BILL: A PERSON WITH A TAX BILL OF €100 CANNOT RECEIVE A TAX CREDIT MORE THAN €100

## **ENJOYING THE BENEFITS**

# MAXIMUM ANNUAL TAX CREDIT ENTITLEMENT



# BENEFITS TO BE ENJOYED UNDER DIFFERENT SCENARIOS

	Accumulation of Bonus under different Rate of Return		
Duration of Plan	2.5%	3.5%	4.5%
20	€30,291	€35,398	€41,354
30	€52,060	€64,615	€80,418
40	€79,925	€105,830	€141,048

The above is calculated on the assumption that your monthly contribution to your Personal Pension Plan is of €100/month



# UNDERSTANDING THE VOLUNTARY OCCUPATIONAL RETIREMENT PENSION SCHEME



## **ENJOYING THE BENEFITS**

A tax credit amounting to 25% contributions made into a scheme – up to €750 each year



Tax Credits received under the Personal Retirement Scheme

#### Portable

Withdrawal similar to a Personal Retirement Scheme



Can have both a Voluntary Occupational Retirement Scheme and a Personal Pension Scheme and a tax credit on both – maximum of €1,500

#### WORK WITH A TRUSTED FINANCIAL PROFESSIONAL

A trusted financial professional works with you to identify your goals, needs and aspirations and helps you choose and implement financial strategies that meet your particular goals and needs, given your risk tolerance and time horizon.





# FOR FURTHER INFORMATION

#### **ĠEMMA**

Office of the Permanent Secretary

Ministry for Social Justice and Solidarity, the Family, and Children's Rights

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